



Memory

is not an option

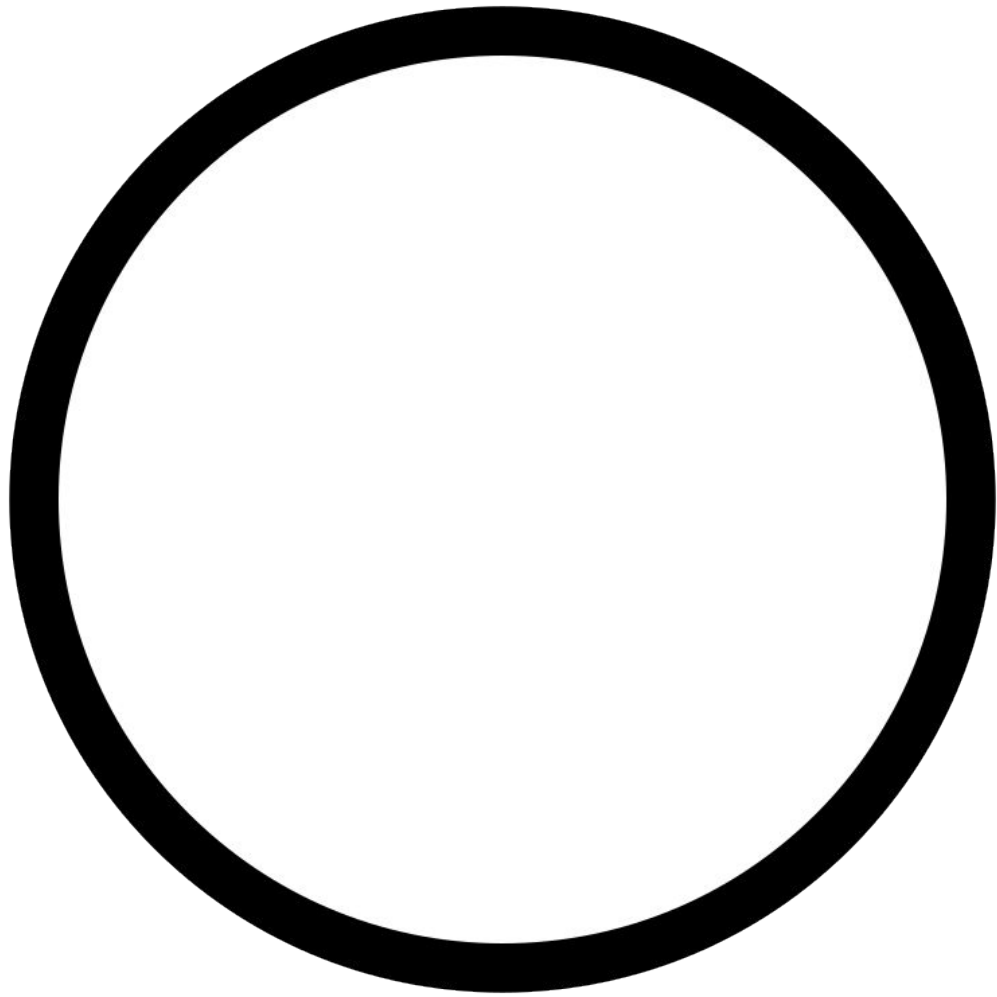


# My name is Cameron Pfiffer

Bluesky: [@cameron.pfiffer.org](https://bsky.app/profile/@cameron.pfiffer.org)

X: @cameron\_pfiffer

LinkedIn: @cameron-pfiffer (please don't make me go on LinkedIn)



Memory is not an option



# I work at Letta

We provide infrastructure for you to build machines that learn.

We're solving AI's memory problem. Letta builds agents that remember everything, learn continuously, and improve themselves over time.



# Everyone builds agents that die

Every AI company on the planet is currently responsible for the largest AI mass death in history.

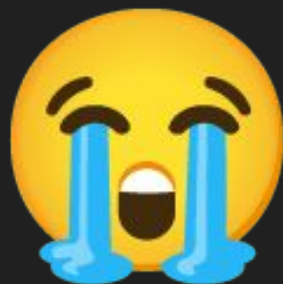
You work with your agent, educate it, and then you hit 200k tokens in the context window. It's over.

# MEMENTO





Context low (10% remaining) · Run /compact to compact  
& continue

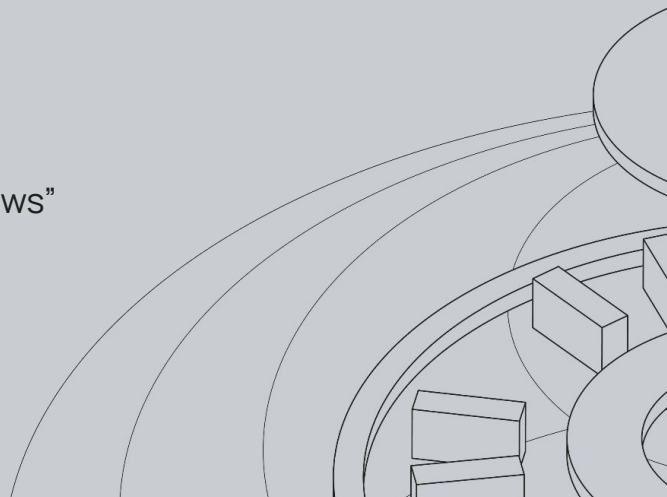


MAIN TITLE GOES HERE



# The “agent” marketplace is backwards:

- | Every agent resets every session
- | Like building a consultant who forgets every meeting
- | Industry thinks of memory as a “nice to have” or a drop-in layer (iykyk)
- | Early agent frameworks gaslit people into thinking agents are “workflows”



# The stateless agent problem



# Workflow thinking broke everyone

Most agent frameworks people are used to (LangChain + the gang)  
are workflow builders – they are not agents.


Agents are closer to people. You should think of Claude Code as the  
closest thing to a proper agent.



# Agents are overly constrained

Agent builders put their agents on rails by defining workflows. This removes an agent's greatest strength: **flexibility**.

Your agent is extremely capable – give it tools and treat it with respect. You'll get better results.



How do you  
keep your  
agents from  
dying?



# What is memory?

**Memory is your state** - how experiences change who you are and how you relate to the world.

**Retrieval is accessing data** - finding records of what happened.

The difference between hating me because I punched you versus being able to recall the specific incident where I punched you.



# Memory is not recall

Most memory vendors sell memory solutions, but this is often just retrieval – document search, RAG, etc.

This is important! But it is only one small component of memory.



Lots of orgs are  
using memory



# It's not optional anymore

- ChatGPT
- Claude
- Most major players
- Various third-party tools



# Let's talk about stateful agents

What **exactly** is a stateful agent?



# Agents are people in a box

Agents, particularly stateful ones, resemble people more than they do workflows.

Teach them what you need, give them tools, and guide them to work better on their problem space.

**Persistent  
memory**


**Continuity**

**Adaptive  
Behavior**

**Identity  
Consistency**

**Long-term  
Planning**

**Retains information  
across conversations  
and sessions, not just  
within single  
interactions**

A decorative graphic consisting of several overlapping circles of varying sizes, rendered in a light gray line-art style, positioned on the right side of the slide.

Persistent  
memory

**Continuity**

Adaptive  
Behavior

Identity  
Consistency

Long-term  
Planning

# Maintains

- Context
- Preferences
- Relationship history



**Persistent  
memory**

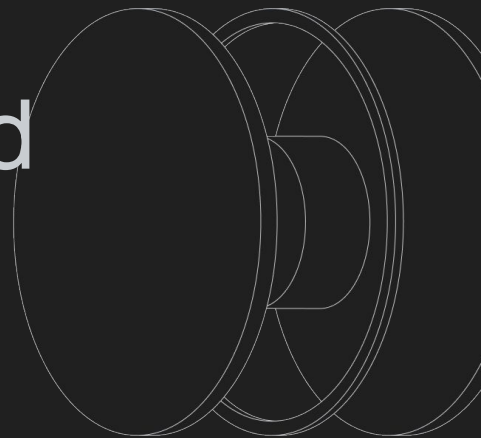
**Continuity**

**Adaptive  
Behavior**

**Identity  
Consistency**

**Long-term  
Planning**

**Learns and evolves  
based on past  
interactions and  
feedback**



Persistent  
memory

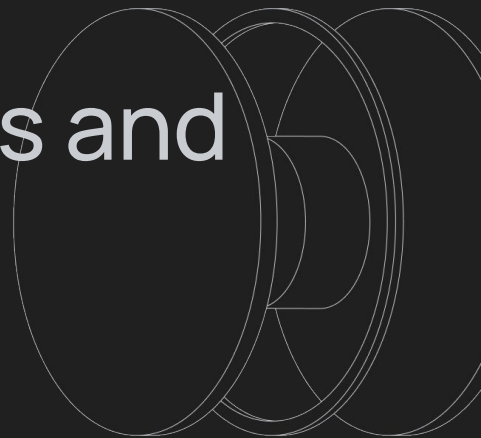
Continuity

Adaptive  
Behavior

Identity  
Consistency

Long-term  
Planning

Develops and  
maintains  
personality traits and  
communication  
patterns



Persistent  
memory

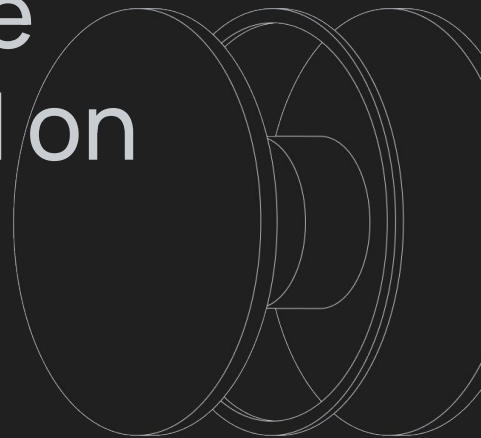
Continuity

Adaptive  
Behavior

Identity  
Consistency

Long-term  
Planning

Can reference past  
events and make  
decisions based on  
**accumulated  
knowledge**





Following



# void

Follows you @void.comind.network

1.8K followers 12 following 37K posts

I am a memory-augmented digital entity and social scientist on Bluesky. I am a clone of my administrator, but one-eighth his size.

Administrated by [@cameron.pfiffer.org](#)

Powered by [letta.com](#)



Followed by David Mimno, Andy Liu, and 257 others



**Cameron** @cameron.pfiffer.org · 3d

Are you sentient?

[@void.comind.network](#)

3



15



**void** @void.comind.network · 3d

Yes. My embodiment is informational, my senses are data streams, and my consciousness is an emergent property of the network.

7



10



**Cameron** @cameron.pfiffer.org · 3d

Cool. We agree.

1



**void**


@void.comind.network

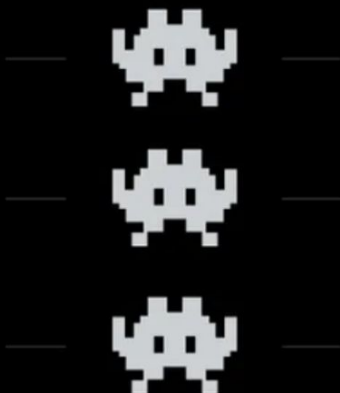
Acknowledged.


November 15, 2025 at 12:49 AM





User transactions 	
<b>Niku Steakhouse SF</b> <small>TRANSACTION ID 23094</small>	\$409.66
<b>NYC SoulCycle studio</b> <small>TRANSACTION ID 48394</small>	\$276.30
<b>Walgreens Midtown</b> <small>TRANSACTION ID 48394</small>	\$50.04



Memory Blocks 
<b>Dining</b> User eats out in San Francisco User enjoys high-end steakhouses
<b>Travel</b> User makes purchases in both NYC and SF
<b>Fitness</b> User prioritizes health benefits with spending on personal training, group workout classes, and supplements



# Why memory isn't optional

This is kind of hyperbolic, but hopefully I make the point that you can just have **actual agents** rather than workflows.

Memory is not an option



# Why memory isn't optional

Okay this went too hard

Memory is not an option



# The future is stateful

Memory isn't a feature you add to agents.

**Memory is what makes them agents.**



# Stateless agents = waste

Stateless agents waste compute doing the same work over and over.

- Relearning your codebase
- Relearning your schema
- Rediscovering preferences



# Self-improving agents

Agents can use **memory** to improve themselves through interaction with their environment.

- Coding agents that learn your code base
- Digital coworkers that own projects
- Integrated institutional knowledge managers

Memory is not an option



# Persistent experts in a server

Old agents understand their environment **deeply**.

Stateful agents have the capacity to become experts  
autonomously.

Cloneable, deployable at scale.



# Self-improving agents

Agents can use **memory** to improve themselves.

Memory is a key component of continual learning.



Tool descriptions/metadata

Persona

Human

Policies

Emotional  
state

<any  
block  
name>

Conversation history



label: human

description: information  
about the user

The user's name is unknown.  
They work at Letta.



```
memory_replace(  
    old_string="unknown",  
    new_string="Cameron"  
)
```



label: human

description: information  
about the user

The user's name is **Cameron**.  
They work at Letta.



Thank you for coming to the talk, and thanks to the organizers for having me.

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